

# Government 2005

## Formal Political Theory I

### Lecture 1

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August 30, 2017

# This course

- ▶ Topics:
  - ▶ Introduction to game-theoretic toolkit
  - ▶ Applications in political science & political economy
- ▶ Goals:
  - ▶ Students lose fear of game theory
  - ▶ Students acquire working knowledge of games of complete (and easy incomplete) information
  - ▶ First in a two-course sequence
- ▶ Evaluation:
  - ▶ Problem sets (40%)
  - ▶ Final exam (40%)
  - ▶ Paper (20%)

# Today's class

- ▶ What is game theory?
  - ▶ Why is it used in political science?
  - ▶ The rational choice controversy
- ▶ What is a game?
  - ▶ Basic definition
  - ▶ Normal (or strategic) form vs. extensive form
  - ▶ Classification(s) of games
- ▶ Let's play ball! Simple (but useful) games
- ▶ Pure-strategy Nash equilibrium

# Game theory

- ▶ Game theory  $\Rightarrow$  formal analysis of the behavior of interacting decision makers
  - ▶ Decision theory = branch of math analyzing decision problem of single individual (external environment as primitive)
  - ▶ Game theory = interactive decision theory
- ▶ **Strategic interdependence**  $\Rightarrow$  each individual's welfare depends on her actions + others' actions. And therefore her best actions depend on what she expects the others to do
- ▶ A few uses of game theory:
  - ▶ How much money lobbies donate to influence policy making
  - ▶ How politicians choose platforms to win elections
  - ▶ How legislators bargain over policy
  - ▶ Allocation of troops and arms in battles and wars
  - ▶ How we can signal our ability to prospective employers
  - ▶ Whether protesters should join street demonstrations

# Rational choice

- ▶ Rational choice  $\Rightarrow$  part of many models in game theory
  - ▶ Decision maker chooses best action based on her preferences
  - ▶ No qualitative restriction on preferences
  - ▶ Enough to assume  $\Rightarrow$  **completeness** + **consistency**
  - ▶ Complete prefs:  $a \succ_i b$  or  $a \prec_i b$  or  $a \sim_i b$ ,  $\forall i$  and  $\forall (a, b) \in A_i$
  - ▶ Consistent (or transitive) prefs: if  $a \succ b$  and  $b \succ c \Rightarrow a \succ c$
- ▶ No cycles and no effect of irrelevant alternatives, but it can accommodate: altruism, envy, myopic behavior
- ▶ Utility function as “preference indicator function”
  - ▶  $u(a) > u(b)$  iff  $i$  prefers  $a$  to  $b$  ( $a \succ_i b$ )
  - ▶ Only ordinal information (no intensity)
- ▶ How meaningful? It depends on the purpose. No theory right or wrong, some useful
  - ▶ E.g., London’s subway map
  - ▶ E.g., Newtonian (vs relativistic) mechanics

# Methodological individualism

- ▶ Claim: game theory should be used in formal models of social sciences that adhere to methodological individualism
  - ▶ Explain social phenomena as the results of the actions of many agents (chosen according to some consistent criterion)
- ▶ Max Weber (*Economy and Society*, 1922), talking about social collectivities, such as states, associations, social groups:
  - ▶ *“In sociological work collectivities must be treated as solely the resultants and modes of organization of the particular acts of individual persons, since these alone can be treated as agents in a course of subjectively understandable action”*
- ▶ Without explaining why people do what they do, hard to understand larger social phenomena
- ▶ This doesn't mean to privilege individual over collective, but privilege the **action-theoretic** level of explanation

# What is a game?

A game has these elements:

- (1) Set of players  $I$  ( $i = 1, \dots, I$ )
  - (2) Set of actions  $A_i$
  - (3) Set of outcomes  $Y$
  - (4) Extensive form  $\epsilon$ , determining set of possible paths of play  $Z$
  - (5) Outcome function  $g : Z \rightarrow Y$
  - (6) Preferences over outcomes  $v_i : Y \rightarrow \mathbb{R}$
- (1)-(5) are the **rules of the game**  
(6) usually utility functions

## Extensive vs normal form representation

- ▶ Extensive-form representation uses **game tree** to specify rules of the game (1)-(5) by means of *decision nodes* and *branches*, and includes payoffs (6) of all players in *terminal nodes*
- ▶ Crucial element: **information set**, defined as collection of decision nodes at which the player doesn't know where she exactly is when she moves
- ▶ Normal-form (or strategic-form) representation rests on the concept of **strategy** → Complete contingent plan that says what a player will do at each of her information sets. Formally:

Define  $\mathcal{H}_i$  as set of  $i$ 's information sets,  $\mathcal{A}$  set of possible actions,  $C(H) \subset \mathcal{A}$  subset of actions possible at information set  $H$ . Strategy for  $i$  is a function  $s_i : \mathcal{H}_i \rightarrow \mathcal{A}$  such that  $s_i(H) \in C(H), \forall H \in \mathcal{H}_i$

## Extensive vs strategic form representation (contd.)

- ▶ In  $I$ -player game, convenient to represent a profile of players' strategy choices by means of single vector:  $s = (s_1, \dots, s_I)$ , or in short  $s = (s_i, s_{-i})$
- ▶ Pure-strategy profile  $s$  belongs to the strategy space  $S$ :  
 $s \in S = S_1 \times \dots \times S_I$  (and  $s_i \in S_i$ )
- ▶ Normal form representation describes a game in terms of strategies and their associated payoffs. Formally:

For a game with  $I$  players, the normal form representation  $\Gamma_N$  specifies a set of strategies  $S_i$  for each  $i$  and a payoff function  $u_i(s_1, \dots, s_I)$  giving the utility levels associated with the (possibly random) outcome arising from  $(s_1, \dots, s_I)$ . That is:  $\Gamma_N = \langle I, S_i, u_i(\cdot) \rangle$

- ▶ This definition rests on definition of **pure** strategies, we'll easily extend it as soon as we define **mixed** strategies

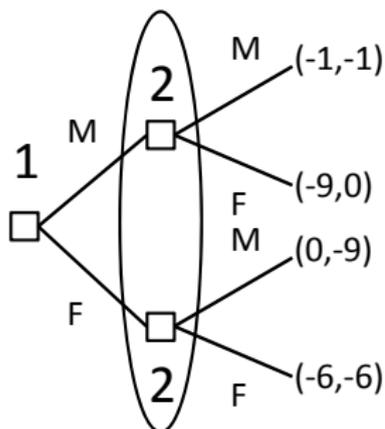
## Example: Prisoner's dilemma

		Prisoner 2	
		Mum	Fink
Prisoner 1	Mum	$(-1,-1)$	$(-9, 0)$
	Fink	$(0,-9)$	$(-6,-6)$

- ▶ Normal form representation of the game is a specification of players, players' strategy spaces, and players' payoff functions
  - ▶ Players: Prisoner 1 and prisoner 2
  - ▶ Strategy spaces: Mum, Fink
  - ▶ Payoff functions: As indicated by payoff matrix

## Example: Prisoner's dilemma (contd.)

- ▶ Extensive-form representation of the game uses game tree:



- ▶ The circle captures the information set of prisoner 2 (initial node is the information set of prisoner 1). If all information sets are singleton, we have game of perfect information

# Classification(s) of games

## 1. Cooperative vs non-cooperative games

- ▶ **Cooperative** game theory does not model bargaining, but considers how much surplus each coalition of players can get with binding agreement, and division of surplus that may arise
- ▶ **Non-cooperative** game theory assumes binding agreement are not feasible, or that the bargaining process leading to a binding agreement is formalized in a larger game
- ▶ Non-cooperative game theory is not the study of non-cooperative behavior, but rather a method of analysis

## 2. Static vs dynamic games

- ▶ **Static** = each player moves once and all players move *simultaneously* (or with no information on others' moves)
- ▶ **Dynamic** = moves are *sequential* and some players may observe (at least partially) the behavior of the others
- ▶ Usually: extensive form for dynamic games and normal form for static games, but it's just convenience, not characteristic of the game; every type of game can get every type of representation

# Classification(s) of games (contd.)

## 3. Perfect, almost perfect, and asymmetric information

- ▶ Dynamic game has **perfect information** if each player, when it's her turn to move, is informed of all previous moves (including the realizations of chance moves)
- ▶ If some moves are simultaneous but each player can observe all past moves, we have **almost perfect information** (or a game with “observable actions”)
- ▶ Game with imperfect info has **asymmetric information** if different players have different info on past moves
- ▶ These assumptions are entailed in the rules of the game

# Classification(s) of games (contd.)

## 4. Complete vs incomplete information

- ▶ Event  $E$  is **common knowledge** if everybody knows  $E$ , everybody knows that everybody knows  $E$ , and so on for all iterations of “everybody knows that”
- ▶ Game  $\Gamma_N$  features **complete information** if it's common knowledge that  $\Gamma_N$  is the actual game to be played
- ▶ Conversely, the game features **incomplete information**
- ▶ These are not assumptions on the rules of the game, but on players' interactive knowledge about rules and preferences
- ▶ In most real-world applications, either the outcome function or the players' preferences are not common knowledge

# Equilibrium solution concepts

- ▶ Rationality not enough to predict what happens
- ▶ We must assume beliefs to be mutually consistent
- ▶ **Solution concept** = formal rule for predicting the game
- ▶ Depending on the game structure we use different equilibrium solution concepts (but be aware that they are just shortcuts of more general hypotheses):

	Complete information	Incomplete information
Static	Nash	Bayesian Nash
Dynamic	Subgame-perfect Nash	Perfect Bayesian

# Nash equilibrium

- ▶ **Nash equilibrium**  $\Rightarrow$  players' beliefs about each other strategies are correct *and* each player best responds to her beliefs. As a result: each player uses strategy that is best response to the strategy used by the others
- ▶ Formally:

A strategy profile  $s = (s_1, \dots, s_I)$  constitutes a Nash equilibrium of the game  $\Gamma_N = \langle I, S_i, u_i(\cdot) \rangle$  if for every player  $i = 1, \dots, I$ :

$$u_i(s_i, s_{-i}) \geq u_i(s'_i, s_{-i}), \forall s'_i \in S_i$$

## Tragedy of the commons (again, prisoner's dilemma)

		US	
		Cooperate	Defect
China	Cooperate	(2,2)	(0,3)
	Defect	(3,0)	(1,1)

- ▶ Normal form representation of the game with players, players' strategy spaces, and players' payoff functions
  - ▶ Players: US and China /  $I = (1, 2)$
  - ▶ Strategy space: Cooperate, Defect /  $S_i = (C, D)$
  - ▶ Payoff functions: As indicated by payoff matrix /  $u_i = u(s_1, s_2)$

## Strategic substitutes (chicken's game)

		France	
		Cooperate	Defect
US	Cooperate	(2,2)	(1,3)
	Defect	(3,1)	(0,0)

- ▶ Normal form representation of the game with players, players' strategy spaces, and players' payoff functions
  - ▶ Players: US and France /  $I = (1, 2)$
  - ▶ Strategy space: Cooperate, Defect /  $S_i = (C, D)$
  - ▶ Payoff functions: As indicated by payoff matrix /  $u_i = u(s_1, s_2)$

## Strategic complements (assurance dilemma)

		Government	
		Cooperate	Defect
Protesters	Cooperate	(3,3)	(0,2)
	Defect	(2,0)	(1,1)

- ▶ Normal form representation of the game with players, players' strategy spaces, and players' payoff functions
  - ▶ Players: Protesters and government /  $I = (1, 2)$
  - ▶ Strategy space: Cooperate, Defect /  $S_i = (C, D)$
  - ▶ Payoff functions: As indicated by payoff matrix /  $u_i = u(s_1, s_2)$

## The generals' dilemma (matching pennies)

		Defender	
		Mountains	Plains
Attacker	Mountains	$(-1,1)$	$(1,-1)$
	Plains	$(1,-1)$	$(-1,1)$

- ▶ Normal form representation of the game with players, players' strategy spaces, and players' payoff functions
  - ▶ Players: Attacker and defender /  $I = (1, 2)$
  - ▶ Strategy space: Mountains, Plains /  $S_i = (M, P)$
  - ▶ Payoff functions: As indicated by payoff matrix /  $u_i = u(s_1, s_2)$