## Government 2005: Formal Political Theory I Lectures 8 & 9

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## Overview

- Finitely repeated games
  - Prisoner's dilemma
  - Multiple-equilibria stage games
- Infinitely repeated games
  - Trust game
  - Prisoner's dilemma
  - Folk Theorem
- Applications
  - Cooperation between political parties
  - Collusion in Cournot duopoly (w/ Jeremy in sections)

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# Kick-off definitions

**Definition**. Given a game  $\Gamma$ , defined as the stage game, let  $\Gamma(T)$  denote the finitely repeated game in which  $\Gamma$  is played T times, with the outcomes of all preceding plays observed before the next play begins. The payoffs in  $\Gamma(T)$  are simply the sum of the payoffs from the T stage games.

**Definition**. Given a stage game  $\Gamma$ , let  $\Gamma(\infty, \underline{\delta})$  denote the infinitely repeated game in which  $\Gamma$  is repeated forever and the N players of  $\Gamma$  have discount factors  $\underline{\delta} = (\delta_1, ..., \delta_N)$ . For each play t, the outcomes of the (t-1) preceding plays of the stage game are observed before stage t begins. Each player's payoff in  $\Gamma(\infty, \underline{\delta})$  is the present value of the player's payoffs from the infinite sequence of the stage games.

Finitely repeated games with unique NE in the stage game

- In repeated games, players play the same "stage game" repeatedly, and observe the moves played in previous stage games as they play
- We first consider the case of **finitely** repeated games
- In finitely repeated games, if there is a unique Nash equilibrium to the stage game, then the unique subgame perfect equilibrium in the repeated game is for the players to play the Nash equilibrium of the stage game in every period
- We can simply show this by backward induction in the case of the prisoner's dilemma

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Finitely repeated prisoner's dilemma

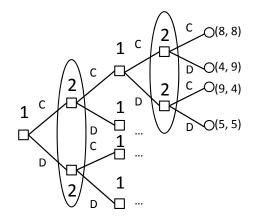
To see this, consider as the stage game the prisoners' dilemma with the following payoffs:

	D	С
D	(1,1)	(5,0)
С	(0,5)	(4,4)

There is a unique Nash equilibrium of the stage game: (D,D)

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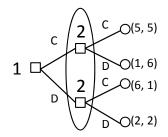
• If this game is repeated twice (T = 2), the extensive form is:



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- Regardless of what happens in the first period, players 1 and 2 will both defect in the second period
- ► Thus, players know that (C,C) in the first period leads to the payoff (5,5)
- Similar calculations for the other branches yield the following payoffs at the first period:



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- Basically, we are adding the payoffs of (D,D) in the second period to the first period strategies
- The first-period strategic interaction is thus captured by the following (fictitious) strategic representation:

	D	С
D	(2,2)	(6,1)
С	(1,6)	(5,5)

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- Both players will defect in the first period as well
- This logic clearly generalizes to any finite number of periods *T*, as the game "unravels from the end"
- And the result is clearly more general (i.e., it goes beyond the repeated prisoner's dilemma)

**Theorem**. If the stage game  $\Gamma$  has a unique NE, then, for any finite T, the repeated game  $\Gamma(T)$  has a unique SPNE: The NE of  $\Gamma$  is played in every stage.

# Multiple-equilibria stage games

- If there are multiple NE in the stage game, the situation is more interesting (i.e., let the cherry-picking begin)
- Consider a two-period game with the following stage game (see Gibbons):

	D	C	R
D	(1,1)	(5,0)	(0,0)
С	(0,5)	(4,4)	(0,0)
R	(0,0)	(0,0)	(3,3)

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• There are two Nash equilibria: (D, D) and (R, R)

- Players may believe that different outcomes will happen in the second period depending on what happens in the first period
- Our goal is to construct a subgame perfect equilibrium where there is cooperation (after all, we are "benevolent" cherry-pickers...)
- How can we do this?
- We know that we cannot achieve this in the second stage of the game (backward induction)
- Then, the idea is to play with the beliefs about the NE players will play in the second stage of the game to induce cooperation in the first one

- Suppose players expect the NE (R, R) to be played in the second period if the players play (C, C) in the first period
- ► However, they expect the NE (D, D) to be played if either player plays D or R in the first period
- Then, at the first period the anticipated payoffs are:

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There are three Nash equilibria of this game with the mentioned beliefs: (C, C), (D, D), (R, R)

- Thus, there are three subgame perfect equilibria in the repeated game with the mentioned beliefs: ((C, C), (R, R)), ((D, D), (D, D)), and ((R, R), (D, D))
- Cooperation in the first period is sustainable as an equilibrium
- Potential problem: Why should the players expect the (D, D) equilibrium ever to happen in the second period?
  - This outcome is *Pareto inferior* to the (R, R) equilibrium
- Playing with beliefs, you can get many multiple equilibria
  - Any combination of the Nash equilibria of the stage game are also subgame perfect equilibria

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 Consider a two-period game with the following stage game (see, again, Gibbons):

	D	C	R	Р	Q
D	(1,1)	(5,0)	(0,0)	(0,0)	(0,0)
С	(0,5)	(4,4)	(0,0)	(0,0)	(0,0)
R	(0,0)	(0,0)	(3,3)	(0,0)	(0,0)
Ρ	(0,0)	(0,0)	(0,0)	(4,1/2)	(0,0)
Q	(0,0)	(0,0)	(0,0)	(0,0)	(1/2,4)

- ▶ There are 4 Nash equilibria: (D, D), (R, R), (P, P), (Q, Q)
- ▶ (R, R) Pareto dominates (D, D)
- ▶ But (*R*, *R*), (*P*, *P*), and (*Q*, *Q*) are not Pareto dominated by any other equilibrium

- Assume the following beliefs about what NE will prevail in the second stage based on the outcome of the first stage:
  - ▶ (*R*, *R*) if (*C*, *C*)
  - (P, P) if (C, w), with  $w \neq C$
  - (Q, Q) if (x, C), with  $x \neq C$
  - (R, R) if (y, z), with  $y, z \neq C$

	D	C	R	Р	Q
D	(4,4)	(5.5,4)	(3,3)	(3,3)	(3,3)
С	(4,5.5)	(7,7)	(4,0.5)	(4,0.5)	(4,0.5)
R	(3,3)	(0.5,4)	(6,6)	(3,3)	(3,3)
Р	(3,3)	(0.5,4)	(3,3)	(7,3.5)	(3,3)
Q	(3,3)	(0.5,4)	(3,3)	(3,3)	(3.5,7)

► The (fictitious) first-stage game has three Nash equilibria: (D, D), (C, C), (R, R)

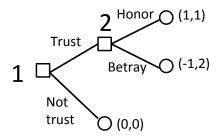
- Again, we have shown that cooperation is sustainable in the subgame perfect equilibrium under an appropriate set of beliefs
- And now the players don't need to use a Pareto dominated outcome as punishment device (as it was instead the case in the previous example)
- Each player has a Pareto undominated outcome which can be "used" to punish the other player

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 That's why, unlike the previous example, if punishment is called, the punisher doesn't want to renegotiate (loosely speaking)

#### Infinitely repeated trust game

Consider the following stage (trust) game:



- The stage game has a unique SPNE with outcome (0,0) (which is also the unique NE)
- We assume that it's repeated infinitely with  $\delta_1 = \delta_2 = \delta$

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Infinitely repeated trust game (contd.)

- Define the grim trigger strategy profile for the players as:
  - Player 1 plays T in the first period. Thereafter, she plays T if in all previous periods all plays have been T and H; she plays N otherwise
  - Player 2 plays H (if given to act) if in all previous periods all plays have been T and H; she plays B otherwise
- ► Under the threat of trigger strategies, cooperation is sustainable (i.e., (T, H) is an equilibrium outcome resulting from the above Nash strategy profile) iff δ ≥ 1/2
  - ▶ In fact, player 2 has no incentive to defect from cooperation if  $\frac{1}{1-\delta} \ge 2 \Rightarrow \delta \ge 1/2$

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 Player 1 has no incentive to defect from cooperation, otherwise she gets zero forever (she cannot cheat here) Infinitely repeated trust game (contd.)

More generally, if we define C as the one-stage payoff from cooperation, D from defection, and P from punishment, with D > C > P, player 2 sticks to cooperation iff

$$\frac{C}{1-\delta} \ge D + \frac{\delta P}{1-\delta}$$
$$\delta \ge \frac{D-C}{D-P} = K$$

 If C decreases and/or P increases and/or D increases, then K increases and cooperation is harder to sustain as equilibrium outcome

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# Infinitely repeated prisoner's dilemma

▶ Suppose the prisoner's dilemma from before is repeated infinitely and payoffs are discounted by a discount factor  $\delta < 1$ 

	D	С
D	(1,1)	(5,0)
С	(0,5)	(4,4)

- Since there is no "last period" we cannot solve the game backwards from the end
- Instead, we postulate a pair of strategies, then check whether these strategies constitute an equilibrium
- As before, an equilibrium is subgame perfect iff the strategies are a Nash equilibrium in *all* subgames
  - In the repeated-game context, each period begins a subgame
  - Be careful not to confuse stage games with subgames

- In infinitely repeated games, if players are patient enough, there are *tons* of subgame perfect equilibria
- We start by postulating one of the possible equilibria in which both players adopt grim trigger strategies
- ► In the first period, player i plays C. In period t, if the outcomes of all preceding stages (t 1) have been (C, C), she plays C; otherwise she plays D forever after
- Is cooperation sustainable as an equilibrium outcome with these (equilibrium) strategies? Is it NE? Is it SPNE?

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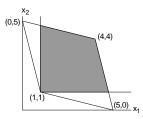
- Sustained cooperation delivers  $\rightarrow \frac{4}{1-\delta}$
- Deviating from cooperation delivers  $\rightarrow 5 + \frac{\delta}{1-\delta}$
- The former quantity is greater than the latter iff  $\delta \geq \frac{1}{4}$
- Note: Playing D in every period is NE (and also SPNE). Thus, the punishment strategy is credible
- If players are patient enough, *i.e.*, as long as δ ≥ ¼, then cooperating every period is a NE outcome (sustained by the off-equilibrium punishment of grim trigger strategies)

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- Are these strategies also SPNE?
- There are two types of subgames:
  - (i) All preceding outcomes are (C,C)
  - (ii) At least one preceding outcome is different from (C,C)
- $\blacktriangleright$  First is like original game, so trigger strategies are NE there too as long as  $\delta \geq \frac{1}{4}$
- Second is also infinitely repeated prisoner's dilemma, for which (D,D) forever is NE
- ▶ Therefore, grim trigger strategies equilibrium is subgame perfect iff  $\delta \geq \frac{1}{4}$
- It can also be shown by single-deviation principle
- Note: Trigger strategies where first player only punishes (.,D) as opposed to (D,D) is NE but not SPNE

#### Infinitely repeated prisoner's dilemma (contd.) Folk Theorem

- Almost any <u>feasible</u> and <u>individually rational</u> outcome can be sustained as a subgame perfect equilibrium
- For the prisoners' dilemma above, the payoffs sustainable as subgame perfect equilibria are:



- ► The set of feasible outcomes is the set bounded by the points (0,5), (1,1), (5,0) and (4,4)
- ► The set of "individually rational" payoffs are those with  $x_1 > 1$  and  $x_2 > 1$

Infinitely repeated prisoner's dilemma (contd.) Folk Theorem (contd.)

• Define  $\pi$  as the discounted average of the stream  $(\pi_1, \pi_2, ...)$ 

$$\pi = (1 - \delta) \sum_{t=1}^{\infty} \delta^{t-1} \pi_t$$

Define <u>v</u><sub>i</sub> as the minimax value of player i

$$\underline{v}_i = \min_{s_{-i}} \left[ \max_{s_i} u_i(s_i, s_{-i}) \right]$$

Note: If δ close to 1, all weighted averages of stage-game payoffs are feasible as average payoffs of Γ(∞, δ)

**Folk Theorem**. For every feasible average payoff vector v such that  $v_i > \underline{v}_i$  for all i, there exists a  $\delta' < 1$  such that for all  $\delta \in (\delta', 1)$  there is a NE of  $\Gamma(\infty, \delta)$  with payoffs v.

- The use of grim trigger strategies raises the question of renegotiation (loosely speaking)
- Off the equilibrium path, players are stuck in a phase of "punishment forever"
- It seems plausible that they would want to renegotiate to a better outcome
- The problem is that, if players expect such renegotiation to occur, then the *initial threat* to move to a "punishment phase" becomes weaker
- Let's postulate another possible equilibrium with a "shorter" punishment phase

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#### Infinitely repeated prisoner's dilemma (contd.) Tit-for-tat

- Tit-for-tat strategies: Cooperate in the first stage and then in any subsequent stage use the action that the other player chose in the previous stage
- If C forever  $ightarrow 4/(1-\delta)$
- If D forever  $ightarrow 5 + \delta/(1-\delta)$
- If D and then back to tit-for-tat  $ightarrow 5/(1-\delta^2)$
- Hence, for tit-for-tat to be NE, both conditions must hold:

$$\frac{4}{1-\delta} \ge 5 + \frac{\delta}{1-\delta} \Rightarrow \delta \ge \frac{1}{4}$$
$$\frac{4}{1-\delta} \ge \frac{5}{1-\delta^2} \Rightarrow \delta \ge \frac{1}{4}$$

#### Infinitely repeated prisoner's dilemma (contd.) Tit-for-tat (contd.)

- But is it also SPNE?
- By single-deviation principle, in the subgames following unilateral defection, player *i* (the punisher) needs to prefer oscillation to cooperation forever in order to carry out the punishment ⇒ δ ≤ <sup>1</sup>/<sub>4</sub>
- ▶ In the subgames following cooperation in every preceding period, player *i* needs to prefer cooperation forever to oscillation  $\Rightarrow \delta \geq \frac{1}{4}$
- Therefore, SPNE iff  $\delta = \frac{1}{4}$  (very razor-edge condition)
- Between the infinite and the one-period punishment, there are many *intermediate* punishment strategies that, under certain parameter conditions, can sustain cooperation in equilibrium

## Cooperation between political parties

- Suppose two parties compete for control of government
- There is a sequence of elections, and after each election the winning party implements a policy
- ▶ The parties have policy preferences over the policy space [0,1]
- ▶ Party 1's preferences are given by u<sub>1</sub>(x<sub>t</sub>) = -x<sub>t</sub><sup>2</sup>, and party 2's preferences are given by u<sub>2</sub>(x<sub>t</sub>) = -(x<sub>t</sub> 1)<sup>2</sup>, where x<sub>t</sub> is the policy enacted in period t
- Party 1's ideal point is thus at z<sub>1</sub> = 0 and party 2's ideal point at z<sub>2</sub> = 1
- $\blacktriangleright$  The parties discount future payoffs using a common discount factor,  $\delta$

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- In each election it is uncertain which party will win
- ► Assume the probability that party 1 wins each election is fixed at p ∈ (0, 1)
- The stage game is simple: nature chooses a winning party, and that party then chooses a policy
- In equilibrium, the party that wins simply implements its ideal point, since this is a dominant strategy
- If the one-shot equilibrium is repeated over and over, then policy flips back and forth between 0 and 1; the expected value is p[0] + (1 − p)[1] = (1 − p)

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- Because the parties are risk-averse, they would rather cooperate and have more policy stability
- ► For example, both parties would be better off if the expected policy 1 − p was enacted in every period
- ► To see this, let V<sub>i</sub>(x<sub>1</sub>, x<sub>2</sub>) be party *i*'s total discounted expected payoff when party 1 enacts the policy x<sub>1</sub> in every period and party 2 enacts the policy x<sub>2</sub> in every period
- ▶ Then, the non-cooperative equilibrium payoff for party 1 is

$$V_1(0,1) = -\sum_{t=0}^{\infty} \delta^t [p(0) + (1-p)(1)]$$
$$= -\frac{1-p}{1-\delta}$$

The cooperative equilibrium payoff for party 1 is

$$V_1(1-p,1-p) = -\sum_{t=0}^{\infty} \delta^t [p(1-p)^2 + (1-p)(1-p)^2]$$
$$= -\frac{(1-p)^2}{1-\delta}$$

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- Since  $p \in (0,1)$ ,  $V_1(1-p,1-p) > V_1(0,1)$
- The analogous holds for party 2

- Can the parties achieve a cooperative equilibrium in the infinitely repeated game?
- ► Consider the strategies: "Play x = 1 − p as long as the other party has played 1 − p every time it has been in power; otherwise, play your ideal point forever"
- ► If party 1 is in power in some period, then if it plays the cooperative strategy its total discounted expected payoff is V<sub>1</sub>(1 − p, 1 − p)
- If party 1 deviates by enacting a policy x ≠ 1 − p, then it knows that party 2 will play x<sub>2</sub> = 1 in all future periods when party 2 is in power
- Party 1 also knows that it will play x<sub>1</sub> = 0 in all future periods when it is in power

Party 1's total discounted expected payoff from that point on is then

$$V_1^D = 0 + \delta V_1(0, 1) = -rac{\delta(1-p)}{1-\delta}$$

Party 1 has no incentive to deviate if V<sub>1</sub><sup>D</sup> is less than or equal to V<sub>1</sub>(1 − p, 1 − p), that is, if

$$-rac{(1-
ho)^2}{1-\delta} \geq -rac{\delta(1-
ho)}{1-\delta} \ \delta \geq 1-
ho$$

Similar calculations for party 2 show that it has no incentive to deviate if δ ≥ p

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• The cooperative equilibrium is subgame perfect iff  $\delta \geq \max\{p, 1-p\}$ 

- ▶ This cooperative equilibrium is easier to sustain when the parties have approximately equal chances of winning each election, *i.e.*, when  $p \approx \frac{1}{2}$
- When this cooperative equilibrium cannot be sustained, the problem lies with the *weaker party*
- ► This is intuitive: If p < <sup>1</sup>/<sub>2</sub>, then party 1 does not expect to be in power very often, and the "compromise" in the cooperative equilibrium puts the policy closer to party 2's ideal point than party 1's ideal point
- So, when party 1 does happen to get into power, it is much more tempted to deviate than party 2 is

Cooperation implementing the "fair" outcome

- Consider now the "fair" outcome: "play  $x = \frac{1}{2}$  each period"
- The total discounted expected payoffs under these strategies are the same for both parties:

$$V_1(\frac{1}{2},\frac{1}{2}) = V_1(\frac{1}{2},\frac{1}{2}) = -\sum_{t=0}^{\infty} \delta^t [p(\frac{1}{2})^2 + (1-p)(\frac{1}{2})^2] = -\frac{1}{4(1-\delta)}$$

 Under the "grim trigger" strategies described above, party 1 has no incentive to deviate if

$$egin{array}{rcl} -rac{1}{4(1-\delta)}&\geq&-rac{\delta(1-
ho)}{1-\delta}\ \delta&\geq&rac{1}{4(1-
ho)} \end{array}$$

Similarly, party 2 has no incentive to deviate if

$$egin{array}{rcl} -rac{1}{4(1-\delta)} &\geq & -rac{\delta p}{1-\delta} \ \delta &\geq & rac{1}{4p} \end{array}$$

- This cooperative equilibrium is easier to sustain when  $p \approx \frac{1}{2}$
- When the cooperative equilibrium cannot be sustained, the problem lies with the stronger party
- If p > <sup>1</sup>/<sub>2</sub>, the cooperative outcome produces a stream of policies with a lower variance than the non-cooperative outcome, which party 1 likes
- But the cooperative outcome produces a stream of outcomes with a mean *further* from party 1's ideal point than the mean of the non-cooperative outcome, which party 1 dislikes

- What is the maximal amount of (stationary) cooperation sustainable when "full" cooperation is not sustainable?
- Consider the symmetric case, with  $p = \frac{1}{2}$
- Our analysis so far shows that full cooperation is possible, with x<sub>1</sub> = x<sub>2</sub> = <sup>1</sup>/<sub>2</sub> in all periods, if δ ≥ <sup>1</sup>/<sub>2</sub>
- We want to know what is the minimal amount of divergence sustainable as a subgame perfect equilibrium if δ < <sup>1</sup>/<sub>2</sub>
- Consider the strategies "party 1 plays x<sub>1</sub> = <sup>1</sup>/<sub>2</sub> − θ in all periods" and "party 2 plays x<sub>2</sub> = <sup>1</sup>/<sub>2</sub> + θ in all periods," where 0 ≤ θ ≤ 1/2
- $\blacktriangleright$   $\theta$  measures the extent of the deviation from cooperation

▶ Let V<sub>1</sub>(x<sub>1</sub>, x<sub>2</sub>) be party 1's total discounted expected payoff when party 1 enacts the policy x<sub>1</sub> in every period, party 2 enacts the policy x<sub>2</sub> in every period, <u>and</u> party 1 is currently in power:

$$\begin{split} \tilde{V}_1(x_1, x_2) &= -x_1^2 - \sum_{t=1}^{\infty} \delta^t (\frac{1}{2}) [x_1^2 + x_2^2] \\ &= -x_1^2 - \frac{\delta}{2(1-\delta)} [x_1^2 + x_2^2] \end{split}$$

Similarly, when party 2 is currently in power:

$$\begin{split} \tilde{V}_2(x_1, x_2) &= -(1-x_2)^2 - \sum_{t=1}^{\infty} \delta^t (\frac{1}{2}) [(1-x_1)^2 + (1-x_2)^2] \\ &= -(1-x_2)^2 - \frac{\delta}{2(1-\delta)} [(1-x_1)^2 + (1-x_2)^2] \end{split}$$

Substituting the (limited) cooperative strategies (x<sub>1</sub>, x<sub>2</sub>) = (<sup>1</sup>/<sub>2</sub> − θ, <sup>1</sup>/<sub>2</sub> + θ) into V

<sub>1</sub>, V

<sub>1</sub> becomes

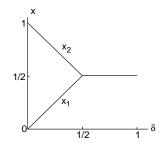
$$ilde{\mathcal{V}}_1(rac{1}{2}- heta,rac{1}{2}+ heta)=-(rac{1}{2}- heta)^2-rac{\delta}{1-\delta}[rac{1}{4}+ heta^2]$$

- If party 1 deviates, its total discounted expected payoff is  $V^D_1 = -\frac{\delta}{2(1-\delta)}$
- So, party 1 has no incentive to deviate iff

$$\begin{array}{rcl} -(\frac{1}{2}-\theta)^2 - \frac{\delta}{1-\delta}[\frac{1}{4}+\theta^2] & \geq & -\frac{\delta}{2(1-\delta)} \\ & \frac{\delta}{1-\delta}[\frac{1}{4}-\theta^2] & \geq & (\frac{1}{2}-\theta)^2 \\ & \frac{\delta}{1-\delta}(\frac{1}{2}-\theta)(\frac{1}{2}+\theta) & \geq & (\frac{1}{2}-\theta)^2 \\ & \theta & \geq & \frac{1}{2}-\delta \end{array}$$

Analogous calculations show that the same inequality must hold for party 2

- ► So, the maximal amount of "cooperation" *i.e.*, the minimal amount of divergence sustainable is given by  $\theta_{MIN} = \frac{1}{2} \delta$
- When δ = 0 (no patience) no cooperation is possible, and as δ rises towards <sup>1</sup>/<sub>2</sub> cooperation increases in a smooth (in fact, linear) fashion
- The maximally cooperative strategies are shown in the following figure



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#### Where are we?

 We have studied dynamic games of complete information (including repeated games)

- References:
  - Lecture slides  $\rightarrow$  5 through 9 (final folder)
  - Osborne  $\rightarrow$  chapters 5 through 7 + 14 + 16.1
  - Gibbons  $\rightarrow$  chapter 2
  - McCarty & Meirowitz  $\rightarrow$  chapters 7 + 9 + 10.2
- Now we'll move on to:
  - Static games of incomplete information (lecture 10)
  - Dynamic games of incomplete information (lectures 11-12)